# SPONSORSHIP OPPORTUNITIES



# WHO WE

- GrUSP is a non-profit organisation which works to create an healthier tech ecosystem in Italy since 2003
- We organise conferences, meetings, courses and we help local user groups in their activities. In 2015 we managed more than 5000 attendees in our conferences
- We participate to the translation of 4 books and we wrote 2 books (PHP Best Practices and Javascript Best Practices) to share our knowledge

## OUR (MAIN) CONFERENCES





# **K** RNING



### OUR (SMALL) EVENTS

- SymfonyDay.it ~ 180 attendees
- WPDay.it ~ 150 attendees
- DevOps Meeting ~ 130 attendees
- MagentoDay.it ~ 180 attendees
- NoSQLDay.it ~ 150 attendees
- ZfDay.it ~ 180 attendees
- phptostart.it ~ 130 attendees
- AngularJsDay ~ 150 attendees
- CSSDay ~ 120 attendees
- DockerDay ~ TBA
- ReactJsDay TBA
- monthly meetings in Milan, Turin, Bologna, Rome, Udine, Modena, Naples, Catania, Novara

### SPONSORSHIP OPPORTUNITIES FOR 2016

JSDAY 11–12 MAY PHPDAY 13–14 MAY

**VERONA, ITALY** 

Developers, Front-enders, DevOps and SysOps

Attendees are either delegates from affirmed companies, from startups and freelancers.

Professionals who want to stay up to date with the best development practices.



http://2016.phpday.it



http://2016.Jsday.it

and zfday.it, cssday.it, angularjsday.it, symfonyday.it, phptostart.it, wpday.it, magentoday.it, nosqlday.it

	<b>Main</b> (1 slots available)	<b>Diamond</b> (2 slots available)	Platinum (4 slots available)	<b>Gold</b> (8 slots available)	Silver (32 slots available)	<b>Bronze</b> (64 slots available)
Dedicated session (30 minutes max)	1	1	-	-	-	-
free tickets	5	2	1	-	-	-
Stand (table with electrical power and network connectivity)	<b>J</b> (table size 2mx1m)	<b>√</b> (table size 2mx1m)	√ (table size 1mx1m)	-	-	-
Your own rollups in rooms	2	2	1	1	-	-
Your own flyer and/or gadget in folder	ſ	ſ	ſ	I	ſ	-
Your logo on conference programme	Ţ	Ţ	Г	ſ	ſ	-
Your logo on conference rollup	ſ	J	ſ	I	Ţ	-
Your logo on conference website	I	I	ſ	I	I	I
5 discounted tickets	50%	20%	15%	15%	10%	10%
PRICE	€10.000,00	€5.000,00	€3.000,00	€1.000,00	€500,00	€300,00

## MORE SPONSORSHIP OPPORTUNITIES

- if you sponsor more than a conference you'll get up to 15% discount for the same level of sponsorship
- you can be the sponsor of coffee breaks, lunches, parties and speaker dinners
- same sponsorship levels are valid also for "small events"

# BE OUR SPONSOR FOR 2016 SEASON

#### Contact us

- Url: www.grusp.org
- Email: info@grusp.org
- Twitter: @grusp / @phpday / @jsconfit / @kerningconf / @better\_software
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# FACT SHEETS





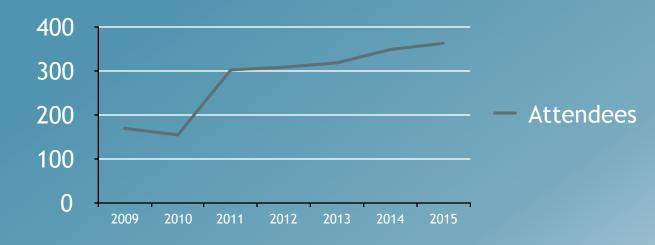
# PHPDAY FACTS:

- MORE THAN 10 YEARS
- INTERNATIONAL IN LANGUAGE AND ATTENDEES
- MORE THAN 300 SPEECH PROPOSALS EVERY YEAR
- HTTP://2015.PHPDAY.IT

#### 2015 edition of phpDay was attended by:

- 28 speakers
- 348 attendees
- 50 attendees to the workshops

The +200 attendees participated to the party





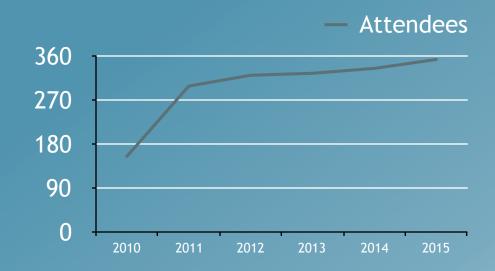
### **JSDAY FACTS:**

- MORE THAN 4 YEARS
- INTERNATIONAL IN LANGUAGE AND ATTENDEES
- BORN AS PHPDAY TRACK
- HTTP://2015.JSDAY.IT

2015 edition of jsDay was attended by:

- 26 speakers
- 352 attendees

The +200 attendees participated to the party



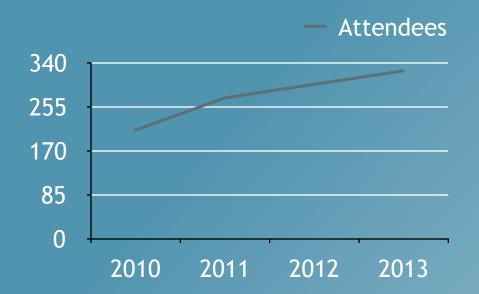


### **BSW FACTS:**

- MORE THAN 5 YEARS
- 1ST CONFERENCE IN ITALY SOLELY DEDICATED TO MANAGERS AND CHIEF OFFICERS OF IT MARKET
- WORKSHOPS ON CHANGE MANAGEMENT AND LEGO SOLD-OUT IN A DAY
- HTTP://2015.BETTERSOFTWARE.IT

2014 edition of BetterSoftware was attended by:

- 24 speakers
- >300 attendees
- 4 workshops sold-out in less than 24h



# **K**(RNING

2015 edition of Kerning (3rd ed.) was attended by:

# KERNING FACTS:

- 1ST CONFERENCE ON TYPOGRAPHY IN ITALY
- INTERNATIONAL IN LANGUAGE AND ATTENDEES
- WORKSHOPS ON HANDWRITING AND LETTERPRESS
- HTTP://2015.KERNING.IT

- 8 invited speakers
- 7 former speakers
- 280 attendees
- 80 attendees to the workshops
- 4 workshops

#### **RANDOM NUMBERS**









#### 2014 numbers:

- 5000+ visitors attended to our events
- we served more than 2000 Aperol Spritz
- we served more than 5800 Beers
- our wifi allowed up to 320 simultaneous devices
- during phpDay we saturated two 20Mb ADSL and one 100Mb finer channel dedicated wifi
- we offered free SPA to more than 50 speakers
- we gathered attendees from 24 countries across the world
- 44% of total attendees were not Italians
- 80+ companies sponsored our events

#### **COMPANIES WHO PARTICIPATED**



ideato, M.V. Associati, Opencontent, Igloo Snc, strictlyPHP, Imola Informática, SG Consulting, Opycom, Happyworm Ltd (jPlayer), CodicePlastico, Aramis, SMS Italia Srl, OrangeCode, RTC S.p.A., Liip AG, Elaidon Web Solutions, FBK, Yoox, eBay, NTT DoCoMo, Vodafone, Agavee, AIM S.r.l., Fluoline, Innoteam S.r.l., Zagreb stock exchange, Sports Editing Sweden AB, SosTariffe, Tekka Lab, Zion byba, Code4Hire Kft., Zodiakactive, Intranet Standard GmbH, makevoid software development, Chrisper economy, Arnoldo Mondadori Editore SpA, Fiat Group, SOFTCARE SRL, h-art, SFIS SRL, openinnovation, deviantART INC, 3logic MK, Adform, Claim net SRL, devsum, Teleperformance Nordic, Zero Computing S.r.l., Softime, Twinbit, Accenture, incode, Mavida s.n.c., NTT Data, Catnic'Srl, University of Bologna, Buongiorno, Object Method, Pluxbox, TRIM S.R.L., SiMedia SRL, Imille Srl, Nelmio, ABMundi, WEBFORMAT srl, BlueBits S.r.l., WEBFORMAT srl, Dotboost Technologies Inc., QNT Hospitality - Simple Booking, Netstorming, Mado srl, Skebby, Value Team, qupika s.r.l., Spreaker, Caprionline, Hexia Systems SRL, ContactLab, Banca Popolare di Sondrio, Sapient, Viamente S.r.l., Gaia srl, GNV&Partners, FacilityLive OpCo, OpenKnowledge, Spival S.p.A., Darel, Gruppo Euris, Acqua Liofilizzata S.n.c., Elisistemi, Nethesis srl, BJMaster, Cayenne srl, FrenzyMedia BV, MediaDoc Inc., VISIONEST S.R.L., Samurai digital, Webgriffe Srl, COLLETTIVO OPÉRAIO DIGITALE per il WEB & la CARTA, Agile Sports Technologies, frog, RA&F, Tuenti Technologies, UbiEst S.p.A., DigitalMoka, Moltiplika S.r.l., bol.com, Informatica Alto Adige spa, Management Events, Netidea Webranking.it, Studio AQuA, extrategy, Intel Corporation Italia S.p.A., Intel GmbH, Holiday Check AG, Synćronika Srl, Ready Net srl, Redomino srl, Competec, JetBrains GmbH, SINTATTICA SRL, eZ Systems, Recuperi SRL, Programmazione.it, Space New Srl, Carmati, copiaincolla.com snc, Freetech Group S.r.l., Softec SpA, eLabora, Softonic, **Register.it Spa**, WanSoft, Mavigex s.r.l., Pusher, CJB Computer Job s.r.l., Tradenet Services srl, GLOBAL BUSINESS AREZZO SRL, GLOBO srl, Microsoft Italia, Zend, Adobe, Telecom Italia, Dada, and many more...